DEAL IQ

TELECOM AUDIT & OPTIMIZATION
SERVICES

Who's it for?

Clients seeking savings on large telecom contracts, and clients who may be struggling to review all monthly telecom bills for errors or unnecessary services.

When would I need this service?

At the outset of contract renewal, at times of budgetary constraint, or as part of general good business practice.

Why?

Many organizations are unaware of the vast number of errors commonly included on monthly enterprise telecom bills. To this day, billings systems remain largely manual and paper-based, and therefore heavily error-prone. Unfortunately, the time necessary to identify these errors over years of billings is often prohibitive. By outsourcing this task, clients frequently recover hundreds of thousands of dollars that would have otherwise been lost to telecom billing.

How does it work?

Deal IQ assigns a dedicated team to pore over each and every bill, from every carrier, over the client's past 2 to 3-year history. Though Deal IQ maintains frequent contact with the client during the audit process, very little resources are required at the client's end as the analysis takes place. Once errors have been identified, Deal IQ provides a detailed analysis to be supplied to the carriers, enabling the client to ask for a refund or credit for future services. Deal IQ conducts the audit and produces the analysis free of charge, and only takes a fee from the dollar amount recovered.

What's the strategy?

In addition to simply identifying billing errors, Deal IQ's analysis produces a real-time comparison of the organization's usage versus billing. In many cases, clients are unaware that a number of the services included in their contract are not being utilized. In optimizing the contract based on the reality of current usage, clients are equipped to better tailor their program to their needs, therefore reducing monthly spend in the future. Moving forward, the Deal IQ team can be procured to continue Expense Management on behalf of the client, ensuring accurate billing for years to come.

How long does it take?

The Telecom Audit & Optimization process is in-depth and lengthy, generally taking anywhere from 3 to 6 months to complete.

LEARN MORE:

To learn more about how your organization can benefit from extensive telecom savings, contact our team today at **1 (877) 272-8240** or visit us online at **www.dealiqinc.com**